

Acquisition of 93.2MWp portfolio & announcement of equity placing May 2022



## UPDATES TO EQUITY RAISE SENSITIVITY ANALYSIS

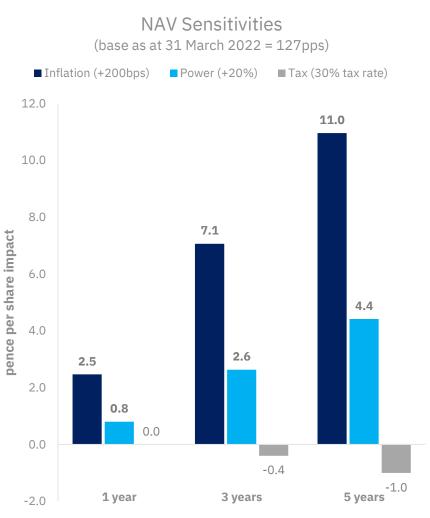
Indicative sensitivities on inflation, power and tax were modelled to illustrate the potential impact over a one, three and five year period

The sensitivities are relative to the assumptions used in the Company's NAV as at 31 March 2022 of 127pps

**Inflation**: impact of a 200bps increase to current inflation assumptions of 6.4% in 2022/23\*, 3.4% in 2023 and 3.0% for 2024 to 2027

**Power:** Increase of 20% to the power forecasts used as at 31 March 2022, reflecting values closer to current numbers from the Company's blend of three forecasters over the period 2023 to 2027

**Tax:** Increased the corporation tax rate to 30% in 2023 (from 19%), and 30% from 2024 to 2027 (from 25%)





## UPDATED TIMETABLE

#### **Issue Summary**

- Seeking to raise new equity capital under existing placing programme
- Placing and Offer for Subscription
- Over £750k of shares intend to be purchased by BSIF Board members and Bluefield employees within the placing programme
- Offer for Subscription limited to Sterling equivalent of €8m
- The net proceeds of the proposed equity capital raise will be applied to amortise the Company's RCF
- Issue price of 130p per share which represents:
  - Premium of 4% to 31 March 2022 NAV, adjusted to reflect the second interim dividend of 2.03p per ordinary share
  - Discount of 6% to the closing share price on 9 May 2022
- New Ordinary Shares issued under the placing will not qualify for the second interim dividend of 2.03pps, which will be paid to shareholders on the register as at 13 May 2022

#### Timetable

Offer for Subscription closes	11a.m. 30 May
Placing closes	12p.m. 31 May
Results of placing announcement	7a.m. 1 June
Admission and settlement of shares	8a.m 7 June

#### **Numis Contacts**

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## **KEY SECTIONS**

- 1 Introduction
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- 3 Acquisition of 93MWp UK portfolio
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- 8 Power/Revenue Strategy
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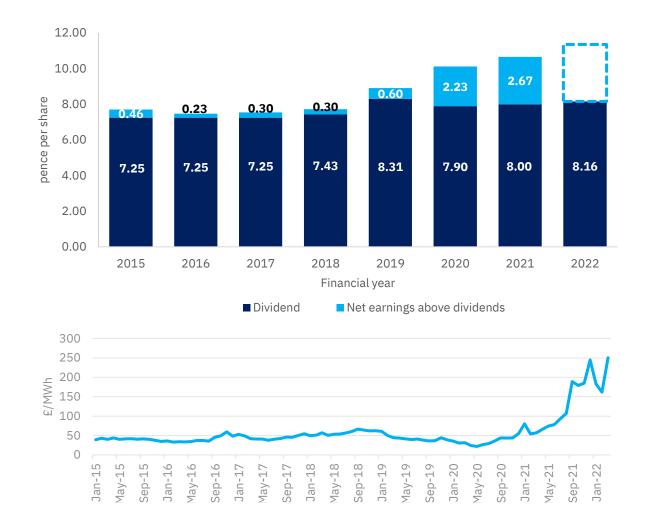


Solar Income Fund





## EARNINGS, DIVIDEND EVOLUTION STRONG PERFORMANCE SINCE LISTING



Solar Income Fund

## RPI-LINKED SUBSIDIES PROVIDE INFLATION PROTECTION SOLAR AND WIND OUTPERFORM RELATIVE TO RISK

#### BLUEFIELD'S RPI INFLATION ASSUMPTIONS

Year	2022	2023	2024	2025	2026 - 2029	2030 onwards
Previous	3.00%	3.00%	3.00%	3.00%	2.75%	2.75%
New	6.40%	3.40%	3.00%	3.00%	3.00%	2.25%

#### High proportion of inflation-linked revenues

On average 63% of BSIF's revenues are from subsidies over the life of the tariff. These subsidies are linked to inflation, giving the fund strong protection against inflation.

#### Stable OPEX

Most of BSIF's operational costs are linked to inflation but c.80% EBITDA margin during life of subsidy means these detract little from returns

#### Low-cost fixed debt

Of the balance outstanding on 31 December 2021, only £60m (18%) is linked to inflation

**Protecting returns against inflation** Combined, these features should provide BSIF with stable earnings in the face of rising inflation



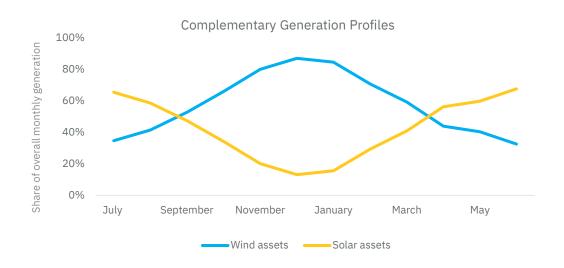
### ACQUISITION OF PORTFOLIO AND ANNOUNCEMENT OF EQUITY PLACING

- Acquisition of a 93.2 MWp operational solar and wind portfolio
- Total consideration of £187.2 million (and an equity consideration of £112.4 million)
- Revolving Credit Facility capacity increased from £100.0 million to £200.0 million to facilitate acquisition
- Seeking to raise new equity capital under existing placing programme to increase the RCF headroom
- Strong further pipeline of c. £600 million across solar, wind and storage



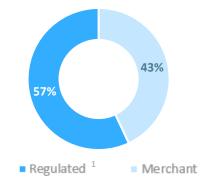


### ACQUISITION OF 93MWp UK PORTFOLIO TECHNOLOGY DIVERSICATION CONTINUING



TOTAL CAPACITY (MWp)

REVENUE OVER SUBSIDY LIFE



#### **Key Features**

#### Location

England, Wales, Northern Ireland and Scotland

Government support schemes<sup>2</sup> Solar 1.42 ROCs/MWh Wind 0.93 ROCs/MWh Portfolio 1.15 ROCs/MWh

Subsidy tenor comparable to BSIF portfolio 2034-2037

#### **Enhancement of revenue**

Portfolio contains price fixes on 70MWp of c.£180/MWh on average for the 12 months to March 2023, hedging power sales at strong levels

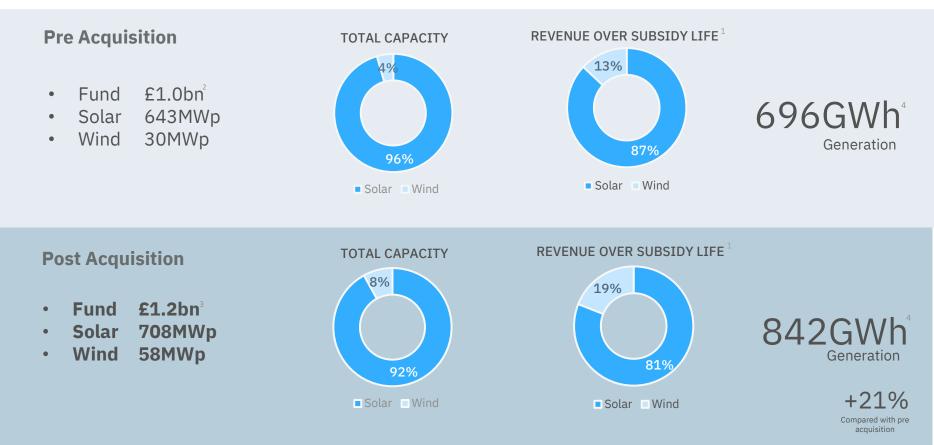
#### **Operational enhancements**

Ability to consolidate solar O&M services with Bluefield Operations Limited, BSIF's main O&M provider, and enhance performance of the assets

<sup>1</sup>Regulated revenue takes account of 12-24 month PPA fixes, ROC and FiT

<sup>2</sup> Generation weighted average values – for Feed-in-Tariff projects a ROC equivalent value was used

## PORTFOLIO EVOLUTION PRE/POST NEW ACQUISITION<sup>1</sup>

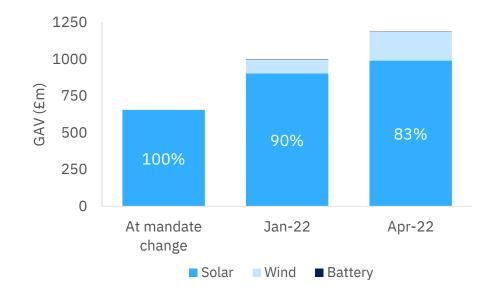




<sup>1</sup> Data from April 2022
 <sup>2</sup> Based on Gross Asset Value as at 31/03/2022
 <sup>3</sup> As per note 2 plus the GAV of New Acquisition
 <sup>4</sup> Annualised generation

## PORTFOLIO DIVERSIFICATION EVOLUTION OF PORTOLIO SINCE MANDATE CHANGE

#### **GROSS ASSET VALUE SPLIT BY TECHNOLOGY**



- Fund was 100% Solar at mandate change (July 2020)
- Since this time a series of wind asset acquisitions have been completed:
  - Gladiator 12.6MWp (August 2021)
  - Good Energy 30MWp (January 2022)
  - Inspiration 28MWp (April 2022)



### FUTURE GROWTH RAPIDLY DEVELOPING PIPELINE OF SOLAR, WIND AND STORAGE





#### **Controlled Pipeline**

- 233MWp of solar (108MWp) and storage
  (125MWp) projects expected to enter
  construction and energise in the near-term,
  requiring funding of c. £120m
- A further **c. 600MWp** of solar projects in development

#### Wider Pipeline

c. 430MWp of new build and operational opportunities with an estimated value of c.
£600m across solar, wind and storage technologies

#### **Funding Sources**

Company's re-financed **£200m two year facility** will provide flexibility for funding future opportunities

## POWER/REVENUE STRATEGY – NEW ACQUISITION POWER SALES OPTIMISATION FOR STABLE INCOME

- Power sales strategy smooths out the volatility in electricity markets
- Consistent fixing allows the Investment Adviser to capture value, improve visibility and limit downside
- PPAs fixed for typically 12m-24m

BSIF Average Fixed Price (as at 31 Dec 2021)

#### £54/MWh

Average Fixed Price starting in 2022<sup>2</sup>

#### c. £135/MWh

Acquisition Target Average PPA price starting 1 Apr 2022<sup>3</sup>

#### £180/MWh

Existing BSIF PPAs due to expire in Oct 2022- Mar 2023

#### c. 214MWp



<sup>1</sup> Argus/Bluefield analysis <sup>2</sup> Based on c. 165MWp <sup>3</sup> Based on c.70MWp

#### Seasonal power price trends ${}^{\scriptscriptstyle \perp}$

## ACTIVE MANAGEMENT OPPORTUNITIES FOR CONTINUED VALUE ENHANCEMENT

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Schevelopment	Searchers LLP	<b>Services</b>	<b>States of the second s</b>
Development	Investment, Construction Engineering and Commercial Management	Asset Management, Monitoring & Reporting and Finance	Operation & Maintenance



## PORTFOLIO ACTIVITIES SUPPORT NAV GROWTH ACTIVE MANAGEMENT PRESERVES AND ENHANCES VALUE



#### Approach to building value

#### Enhancement of revenue

PPA hedging strategy improves terms from suppliers whilst reducing exposure to power market volatility

#### **Optimisation of costs**

Transfer of O&M Services to Bluefield Operations Limited has provided significant saving and enhanced service levels

#### **Repowering & Capital Works Projects**

Investment through repowering of Gladiator wind assets and Capital Works programmes in excess of £30.0 million, maximises portfolio generation

#### **Asset Life Extension**

Over 332MWp of the Company's portfolio has secured extensions from 25 years to up to 40 years from original commissioning

#### **Development pipeline**

Investment of c. 1% GAV into over 742MWp of PV and 210MWp of co-located and standalone battery developments should provide significant future value uplifts from construction and energisation



## ENVIRONMENTAL, SOCIAL & GOVERNANCE Focus to date

#### An Informed Approach to ESG Management

To identify and manage material ESG risks and opportunities, the following activities have been undertaken in conjunction with an external consultant:

- Materiality assessment
- Stakeholder engagement
- Review of ESG frameworks
- Gap analysis

From this, an ESG strategy for the fund is being developed, which will communicate BSIF's ESG priorities and ambition and will be demonstrated through meaningful progress against a range of KPIs



<sup>1</sup> Annualised generation post acquisition <sup>2</sup> Based on Bluefield methodology RENEWABLE GENERATION ANNUALLY

GWh

14

179,000

**TONNES CO2e SAVINGS** 

>290,000 HOUSES POWERED WITH RENEWABLE ENERGY FOR A YEAR

## PROPOSED EQUITY RAISE - TRANSACTION DETAILS

#### **Issue Summary**

- Seeking to raise new equity capital under existing placing programme
- Placing and Offer for Subscription
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#### Timetable

Offer for Subscription closes	11a.m. 24 May
Placing closes	12p.m. 25 May
Results of placing announcement	7a.m. 26 May
Trade date	26 May
Admission and settlement of shares	30 May

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### APPENDIX





### DEBT STRATEGY CONSERVATIVE LIMIT OF 50% DE-RISKS EQUITY RETURNS

#### New and Enlarged RCF

Solar Income Fund

- £100.0 million RCF provided equally by RBSi and Santander UK
- New accordion tranche of up to a further £100.0 million
- Extended to May 2024 (with an option to extend to May 2025)
- The margin on the facility has been lowered from 2.0% to 1.9%
- Now fully drawn on the new RCF and total outstanding debt of £591.9 million representing 48.8% of GAV



Portfolio debt

#### CURRENT DEBT SUMMARY

Short term	£200m Revolving Credit Facility		
	& Accordion with RBSi and		
	Santander UK maturing in May		
	2024 with option to extend to		
	May 2025		

Medium term	£110m 3 year term loan with	
	Natwest plc, maturing in	
	September 2023, 75% hedged	
	with 17 year swaps at c. 0.31%	

Long-term Facilities totalling £281m, fully amortising by 2034 – 2035

## SUSTAINABLE DEVELOPMENT GOALS (SDGs) BSIF'S CONTRIBUTION TO THE SUSTAINABLE DEVELOPMENT GOALS



BSIF invests solely in renewable energy infrastructure and associated technologies, such as storage.



Through the production of renewable energy (and therefore displacement of fossil fuel generated energy supplying the grid), the fund achieves hundreds of thousands of tonnes of CO<sub>2</sub>e savings each year, supporting the UK's Net Zero ambitions.



BSIF is committed to supporting biodiversity across the portfolio. In addition to biodiversity enhancement measures (such as beehives and bat/bird boxes) being installed on site, BSIF is currently developing a biodiversity strategy in conjunction with an external consultant.



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# >153,000

GBP PAID TO COMMUNITY BENEFIT SCHEMES

## 14 beehives

INSTALLED ACROSS THE PORTFOLIO

## ENVIRONMENTAL, SOCIAL & GOVERNANCE Focus to date

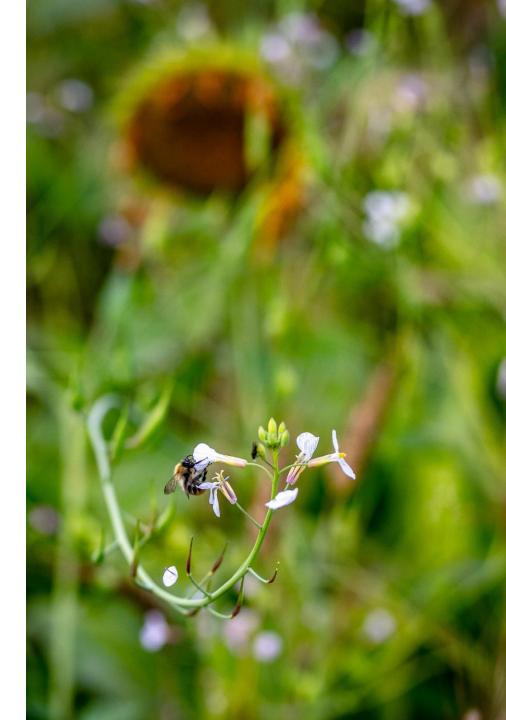
#### **Maximising Positive Impact**

- The fund maintains strong relationships with the communities in which it operates.
- Annual payments to Community Benefit Schemes are used to fund local projects.
- Where possible the fund supports University research studies, such as how solar parks impact natural capital.
- Biodiversity enhancement measures have been implemented across the portfolio, including beehives, bat and bird boxes and hibernacula.
- A biodiversity policy is currently being developed with an independent consultant.

## ENVIRONMENTAL, SOCIAL & GOVERNANCE

### Looking forward

- Sustainable Finance Disclosure Regulation (SFDR) and EU Taxonomy Alignment: an assessment framework is being created to bring together regulatory requirements for the portfolio.
- Task Force on Climate-Related Financial Disclosures (TCFD): the fund is currently preparing its first disclosure in line with the TCFD framework.
- **Greenhouse Gas (GHG) Calculations:** Scope 1, 2 & 3 calculations for the portfolio are in progress.
- **Supply Chain Focus:** Working with an external consultant, the fund is reviewing its approach to supply chain management and responsible procurement.



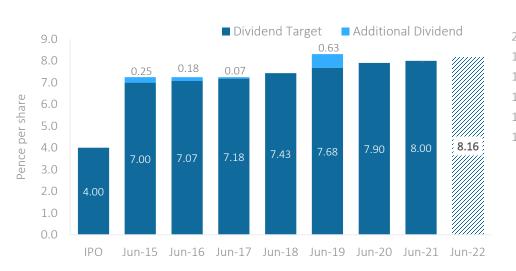


## INTERIM ACCOUNTS APPENDICES





## TRACK RECORD HIGHEST DIVIDENDS FROM IN YEAR EARNINGS AND POST AMORTISATION OF DEBT



■ NAV per Share ■ Cumulative dividends\* 180 160 140 120 100 80 60 40 20 Jun-15 Jun-16 Jun-17 Jun-18 Jun-19 Jun-20 Jun-21 Dec-21 IPO

Above target dividends achieved\*

Strong return to shareholders since listing<sup>1</sup>

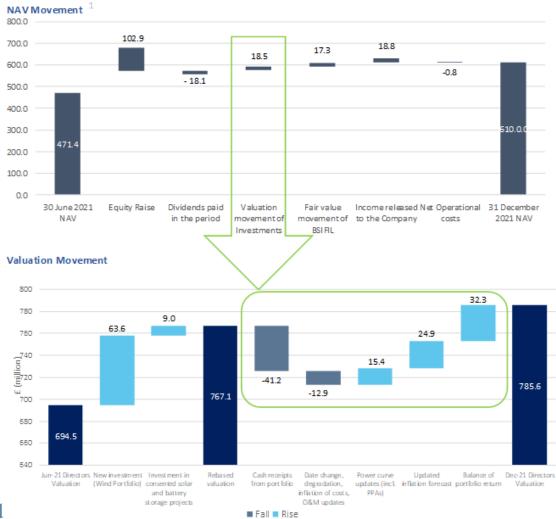
# 8.16pps (6.3% dividend yield based on equity issue price of 130pps)\*

Highest earnings and dividend per share



<sup>1</sup>Bloomberg/Bluefield analysis \*Dividend of 8.16pps is the published target for FY 21/22 and highest of listed renewable peers

## NAV INCREASE DRIVEN BY RISING NEAR TERM INFLATION ACQUISITIONS AND POWER PRICE FIXES BRING ADDITIONAL VALUE

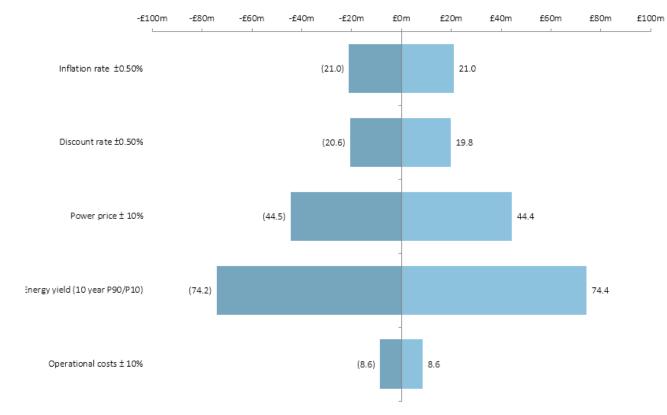




## SENSITIVITY ANALYSIS BSIF VALUATION REMAINS ROBUST AGAINST FLUCTUATIONS OF KEY PARAMETERS

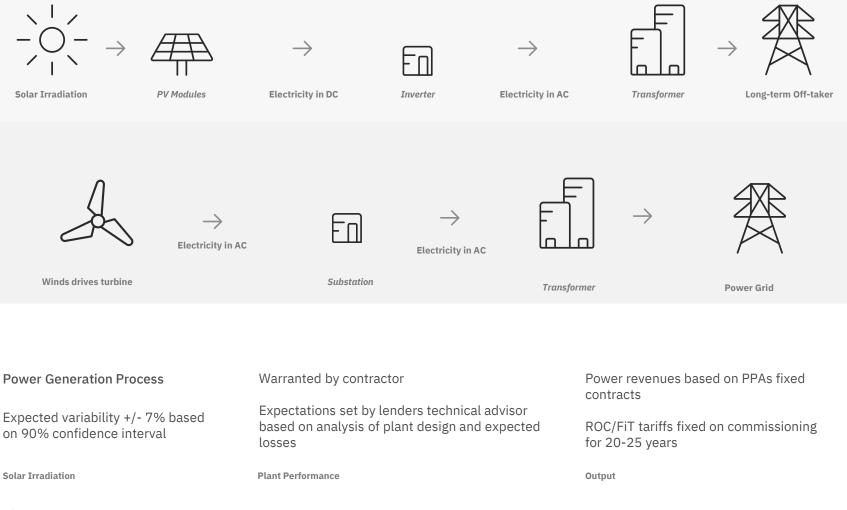
£861.2m

Enterprise Portfolio DCF value (EV)  $^{1}$ 





## POWER GENERATION CONVERTING IRRADIANCE/WIND RESOURCE TO PORTFOLIO INCOME



Solar Income Fund

## ANNUAL RESULTS HIGHLIGHTS EXCELLENT PERFORMANCE IN THE FINANCIAL YEAR <sup>1</sup>

	1H 2021/22 Pence per share	FY 2020/21 Pence per share	FY 2019/20 Pence per share
Total underlying earnings	4.31	11.34	12.03
Debt amortisation	(1.74)	(2.17)	(2.50)
Reserves brought forward	2.67	2.23	0.60
Total funds available for distribution	5.24	11.09	10.13
Dividend distribution <sup>2</sup>	(2.03)	(8.00)	(7.90)
Reserves carried forward <sup>3</sup>	3.21	2.67	2.23
Net asset value per share	122.96	115.80	117.0



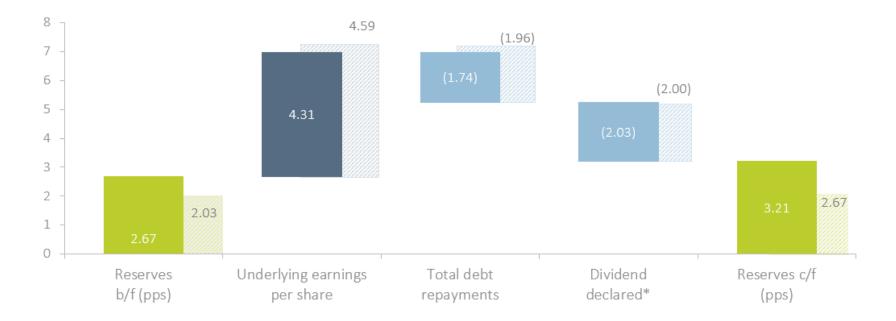
<sup>1</sup> BSIF Interim Accounts FY21/22

<sup>2</sup> Dividends declared and paid post year end 3 Reserves carried forward based on shares of 496m (balance post Jul 21 equity raise of £105m)

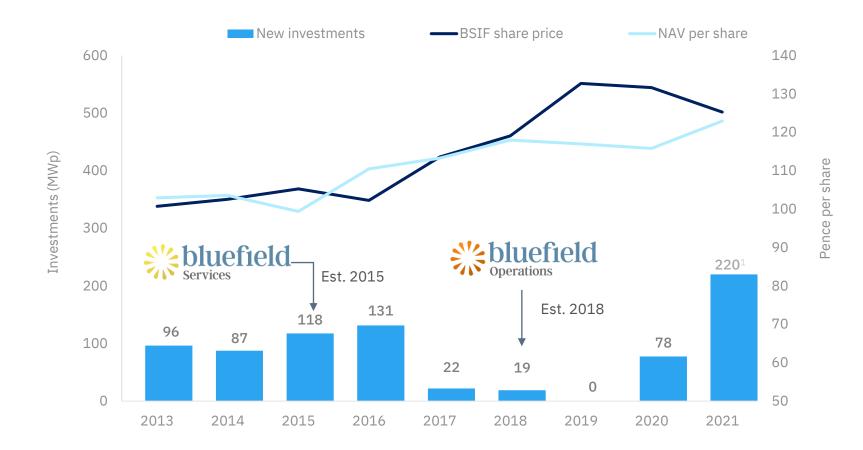
## CONSOLIDATED PORTFOLIO EARNINGS CONVERTING INCOME INTO COVERED DIVIDENDS

Earnings & dividend flows

HY 2021/22 vs FY 2020/21 (pps) \*1



## STRONG PERFORMANCE SINCE LISTING HIGHEST DIVIDEND FROM LOW RISK PORTFOLIO





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